



Eight Eleven Group Recruiter

Starting in 2000, Eight Eleven Group committed to growing 100% organically, promoting solely from within, while always keeping culture and growth opportunities at the forefront of the business model. What began as a two-person Indianapolis start-up, has rapidly expanded to become a market-leading organization within one of the fastest growing industries today: *Staffing and Recruiting*. We take a relationship-based, experience-driven approach with our Fortune 1000 clients to help them solve their workforce challenges. We are not just in the business of recruiting and hiring - we are in the business of making a meaningful and authentic impact both internally with our employees and externally with our clients and consultants.

RESPONSIBILITIES

As an Eight Eleven Group Recruiter, you will build out talent networks of long-lasting, personal, and professional relationships with potential consultants. We create a next-level experience through the hiring process as they source and screen for qualified candidates to match them with opportunities where they can succeed. Recruiters advocate for their candidates, are accessible, genuine, and take the time to understand how they can add value to their job search and interview process. Our Recruiters bring value to our clients by offering them flexibility of timeline and finding them top talent at a rapid pace. Here's what you will do:

- Collaborate with our sales team to determine the client's hiring needs
- Help develop a strategy to identify niche-skilled candidates that meet expectations
- Qualify candidates through an intensive internal interview process before presenting candidate to external clients. This includes phone, in-person, and virtual interviews
- Assess applicants' knowledge, skills, and experience to best suit open positions
- Provide resume coaching, mock interviewing, job offer assistance, and interview feedback to candidates
- Provide extensive onboarding and post-placement support to create raving fans in our consultants throughout the duration of their project assignments with our clients
- Consistently hit their weekly metric goals of phone calls, interviews, and placements
- Set personal and team goals through frequent goals sessions with your manager and recruiter support

BENEFITS & PERKS

- Base salary + uncapped commission structure
- 401K match program
- Full slate of benefits, including health, dental, vision plans, and HSA
- Eight Eleven's BeGiving Program: 8 hours per quarter for service work/volunteering
- Access to Eight Eleven University: Internal personal & professional development program
- All-expenses-paid Reward Trip each year for top producers and a guest
- Top-notch training programs at every step in your career
- Access to a personal financial concierge
- Genuine, passionate, family-oriented culture

WHAT YOU WILL NEED TO SUCCEED

- Competitive, motivated spirit and desire to succeed
- Outstanding communication skills and innate ability to connect with people
- Entrepreneurial spirit with the desire to learn and grow
- Results-driven and forward-thinking
- Thrives in a fast-paced, collaborative, and positive work environment
- Bachelor's Degree

EEO STATEMENT

Eight Eleven Group provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, national origin, age, sex, citizenship, disability, genetic information, gender, sexual orientation, gender identity, marital status, amnesty or status as a covered veteran in accordance with applicable federal, state, and local laws.

